



Proposal prepared for:

Town of Yorktown

October 10th, 2025

Weber + Kyocera Fleet Services

KFS offers remote monitoring of the Kyocera fleet with multiple benefits to both Weber and Town of Yorktown.

- Monitoring
 - o Dashboard of all devices with information such as Host Name, firmware version, toner levels, status and serial numbers
 - o Reports of all kinds
 - o See and amend device properties remotely.
 - o Real time notice of Panel Status
 - o Notifications, announcements and even Maps
 - o Low toner notification
- Maintenance
 - o Remote firmware upgrade – immediate or set for after hours.
 - o Access maintenance mode – numerous device resets and service processes can be processed remotely.
 - o Remote restart of the device
 - o Screenshot of the panel to see what the end user sees.
 - o Panel note – Weber technicians can push a note to the control panel for the end users.

In short, the power of Kyocera Fleet Services will enable Weber to provide real-time service for your machines. Uptime will be kept to a maximum and end-user satisfaction should be through the roof!

A few Weber References



New Kyocera 308ci color copier with two 500-sheet paper trays and matching cabinet for Utility Billing.

New Kyocera MZ4001ci color copier with 140-sheet document processor, two 500-sheet paper trays, internal stapling finisher, and matching cabinet for Town Manager.

New Kyocera MA4500ix B/W copier with one 500-sheet paper trays and matching cabinet for Community assistance.

New Kyocera MZ4001i B/W copier with four 500-sheet paper trays and a 140-sheet document processor for Clerk-Treasurer.

New Kyocera 308ci color copier with two 500-sheet paper trays, internal stapling finisher, and matching cabinet for the Police Dept.

One new Kyocera MA4500ix B/W copier with matching cabinet for the Maintenance Building.

One new Kyocera MZ4001i B/W copier with 140-sheet document processor, and four 500-sheet paper trays for the Wastewater Dept.

Pricing

Purchase price of \$27,280.40 or lease for \$518.33 per month on a 60-month FMV lease.

Weber will deliver, install, and train your staff on the new equipment at no additional charge.

Service and supplies.

Cost per page agreement covers all toner and onsite service parts and labor.

MA4500ix and 308ci Copier Click Rates

- Black and White Prints @ \$0.007/pg
- Color Prints @ \$0.06/pg

MZ4001ci and MZ4001i Copier Click Rates

- Black and White Prints @ \$0.0065/pg
- Color 1 Prints @ \$0.025/pg
- Color 2 Prints @ \$0.035/pg
- Color 3 Prints @ \$0.045/pg



Like this Proposal? Just sign and date below and we'll get the order processed!

Approved by: _____

Date: _____

Install address: _____

Contact information:

Ben Edde

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Quote good for 30 days 10/10/2025