

## Pete Olson

---

**From:** Tim Smith <promos2020@gmail.com>  
**Sent:** Tuesday, April 5, 2022 1:08 AM  
**To:** Pete Olson  
**Subject:** Fireworks  
**Attachments:** Screen Shot 2022-04-05 at 12.31.35 AM.png; Screen Shot 2022-04-05 at 12.30.42 AM.png

Pete, I wanted to give you a couple articles of what I'm up against with the fireworks shipping cost.

The supply for retail stores is looking good but shipping has gone from 10k in January of 2021 to 38k to 40k this year. That is something I've got to figure out for the retail side. I have called some people that do community shows but they are no longer doing them.

There are some larger companies I can give you if this quote won't work for you. The fireworks for you are considered 1.3g and retail are 1.4g and the 1.3g has seen a shortage because of the shortage of fireworks last year on the retail side, plus China has been putting huge shipping regulations on 1.3g side.

The new regulations have caused a shortage and container prices have caused huge price increases.

Last year we did the show for 15k but I think we can get the product for the show. We will have to go to a couple importers in order to get enough and buy some

American made products that are made in Michigan and others in Ohio. Some of this product is better so we would have some better shells for the show too.

I've tried my best to keep the price down but this is out of my hands. With all the extra shipping the cost is going to be at 22k for the show.

Let me know what way you want to go and if this is ok I will reserve the product. The importer in Ohio I use has one page of stock as of now and usually has 10 to 12 pages in stock. So as soon as you know I will start reserving the show.

Thank

Tim

765.744.8323