

 MOTOROLA SOLUTIONS		WatchGuard Video 415 E. Exchange Allen, TX 75002 (P) 800-605-6734 (F) 212-383-9661			
Issued To:	Yorktown Police Department - Attn: Town Marshal Ginnan			Date:	02-03-22
Project Name:	(12) BNDL VaaS			Quote ID:	BRY-0260-01

Qty	Item #	Description
(12)	AAS-ICV-BWC-5YR Unit = \$11,340.00 Each Sell = \$11,340.00 Each PaaS	4RE In-car video system with Integrated Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$189 per Month <u>Software, Hardware & Refresh:</u> <ul style="list-style-type: none"> Video-as-a-Service Bundle includes the cloud-based evidence management system, with unlimited storage and unlimited cloud sharing. <ul style="list-style-type: none"> User Licenses on a per-bundle basis (each 4RE+V300 aaS Bundle = 1 User License). CommandCentral Evidence, capture, records, redaction and community engagement capabilities included. V300 Body-worn camera (choice of mount) <ul style="list-style-type: none"> Third year technology (Hardware) refresh. CarDetector Mobile LPR w/ Vigilant LEARN (PlateSearch) 4RE In-Car Video System (Choice of forward camera) <ul style="list-style-type: none"> Includes 200GB DVR, Control panel & Infrared cabin camera V300 WiFi Dock, MiKroTik WiFi Kit & Smart Power Switch <u>Subscription, Support & Warranty:</u> <ul style="list-style-type: none"> 5-year agreement (billed Quarterly or Annually) No-Fault hardware warranty, Advanced hardware replacement service & 24/7 support
Subtotal Price (Excluding sales tax)		\$136,080.00

Qty	Item #	Description
(1)	BW-ACK-V3-TSC Unit = \$1,495.00 Each Sell = \$1,495.00 Each	Pre Configured V300 Transfer Station II with Power Supply and Cables. <ul style="list-style-type: none"> V300 Transfer Station II TS02, D350, 8-Slot Rack Mount Charge/Upload Dock, 10GB includes kit with Power Supply and Cables.
Subtotal Price (Excluding sales tax)		\$1,495.00

Qty	Item #	Description
(1)	AAS-BWC-XFS-DOC Unit = \$1,800.00 Each Sell = \$1,800.00 Each PaaS	Transfer Station (8 Bay) Video-as-a-Service Package @ \$30 per Month <ul style="list-style-type: none"> 8-Bay Ethernet Transfer Station <ul style="list-style-type: none"> Ethernet Cable, Rack mount (optional) & Power Cord
Subtotal Price (Excluding sales tax)		\$1,800.00

Qty	Item #	Description
(1)	AAS-UPL-SVR-001 Unit = \$6,000.00 Each Sell = \$6,000.00 Each PaaS	Upload Server On-Premise - Video-as-a-Service Package @ \$100 per Month <ul style="list-style-type: none"> Store and Forward Server for Fast Video Offload <ul style="list-style-type: none"> Use with in-car upload via Access Point or Body Worn Camera Transfer Stations On-premise deployment, 1U rack mount, 8TB of storage, 16GB RAM, 2x10G network cards, Intel Xeon processor (HDW-UPL-SRV-501) 5 Year Warranty
Subtotal Price (Excluding sales tax)		\$6,000.00

Qty	Item #	Description
(1)	IV-ACK-WF-CS-AP Unit = \$250.00 Each Sell = \$250.00 Each	MikroTik Configured Wireless Access Point, 802.11n, 5GHz, SXT, AP (Sector) <ul style="list-style-type: none"> MikroTik Configured Wireless Access Point, 802.11n, 5GHz, SXT, AP
Subtotal Price (Excluding sales tax)		\$250.00

Qty	Item #	Description
(1)	WGW00122-410 Unit = \$1,500.00 Each Sell = \$0.00 Each	Quick Start Software Installation Service; Remote Install, Training, Configuration, Project Management, Consultation
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(12)	FRT-BWCICV01 Unit = \$50.00 Each Sell = \$0.00 Each PaaS	Shipping - BWC ICV Pkg <ul style="list-style-type: none"> Freight delivery for each Body Worn & In Car Video combo Package
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(10)	FRT-MISC Unit = \$20.00 Each Sell = \$0.00 Each	Miscellaneous Shipping <ul style="list-style-type: none"> Freight delivery for Hardware (Parts and/or Accessories)
Subtotal Price (Excluding sales tax)		\$0.00

**Purchase as a Service (PaaS)
Financial Profile**

Total Price:	\$143,880.00
Contract Term:	5 Years
Monthly Payments:	\$2,398.00
Annual Invoice:	\$28,776.00

Quote Notes:

- 1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
- 2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
- 3. Motorola's Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.
- 4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.
- 5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
- 6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Payeton Schnell - 507-841-2879 - payeton.schnell@motorolasolutions.com

Total Price	\$145,625.00
Deferred	\$143,880.00 (5 Payments of \$28,776.00)
Direct Purchase Items	\$1,745.00
Due Now	\$30,521.00
Annual Invoice (Excluding sales tax)	\$28,776.00



WATCHGUARD V300 CONTINUOUS-OPERATION BODY CAMERA

The WatchGuard V300 continuous-operation body camera with detachable battery, wireless uploading and expansive storage addresses law enforcement's need for cameras to operate beyond a 12-hour shift.



KEY FEATURES

DETACHABLE BATTERY – Easily change the WatchGuard V300's rechargeable battery while on the go. Keep an extra battery at the ready for unexpectedly long shifts, extra shifts or part-time jobs where a body camera is required.

AUTOMATIC WIRELESS UPLOADING – Send critical video back to headquarters while still in the field. When docked in the vehicle, the V300 uploads to evidence management systems via wireless networks like LTE and FirstNet, anytime, anywhere.

INTEGRATED WITH IN-CAR SYSTEM – One or more V300 cameras and a WatchGuard 4RE® in-car system can work seamlessly as a single system, capturing synchronized video of an incident from multiple vantage points.

NATURAL FIELD OF VIEW – Eliminate the fisheye effect from wide-angle lenses that warps video footage. Our distortion correction technology provides a clear and complete evidence review process.

ABSOLUTE ENCRYPTION – Elevate your data security with encryption at rest and in transit technology. V300 guards your data and your reputation.

RECORD-AFTER-THE-FACT – Go back in time and capture video from events days after they happened, even when a recording wasn't automatically triggered or initiated by the officer. Don't rely on mere seconds of pre-event buffering to prove your case.

SPECIFICATIONS

Dimensions

2.6 x 1.1 x 3.6 in (65 x 29 x 91 mm)
W x D x H

Weight

6.8 oz (193 g)

Storage

128 GB

IP Rating

IP 67

Resolution

1080p, 720p and 480p

Microphones

Dual

Vertical Field of View

Electronic Turret +15° /- 20°

Field of View

130°

Encryption

At rest and in transit

For more information, visit www.motorolasolutions.com/v300



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Weight
6.8 ounces

Depth
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Storage
128 GB

IP Rating
IP 67

Resolution
1080p, 720p and 480p

Microphones
Dual

Vertical Field of View
Electronic Turret +15° /- 20°

Field of View
130°

Encryption
At rest and in transit

For more information, visit www.watchguardvideo.com



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WATCHGUARD 4RE® HD PANORAMIC IN-CAR VIDEO SYSTEM

Simple controls, HD cameras, wireless uploads and full integration with body-worn cameras have made the WatchGuard 4RE the world leader for in-car video policing.



KEY FEATURES

INTUITIVE CONTROL – Icon-driven user interface and direct access keys make operation quick and simple.

FULLY INTEGRATED WITH BODY CAMERA – The WatchGuard 4RE In-Car system and one or more body-worn cameras can work seamlessly, capturing synchronized video of an event from multiple vantage points.

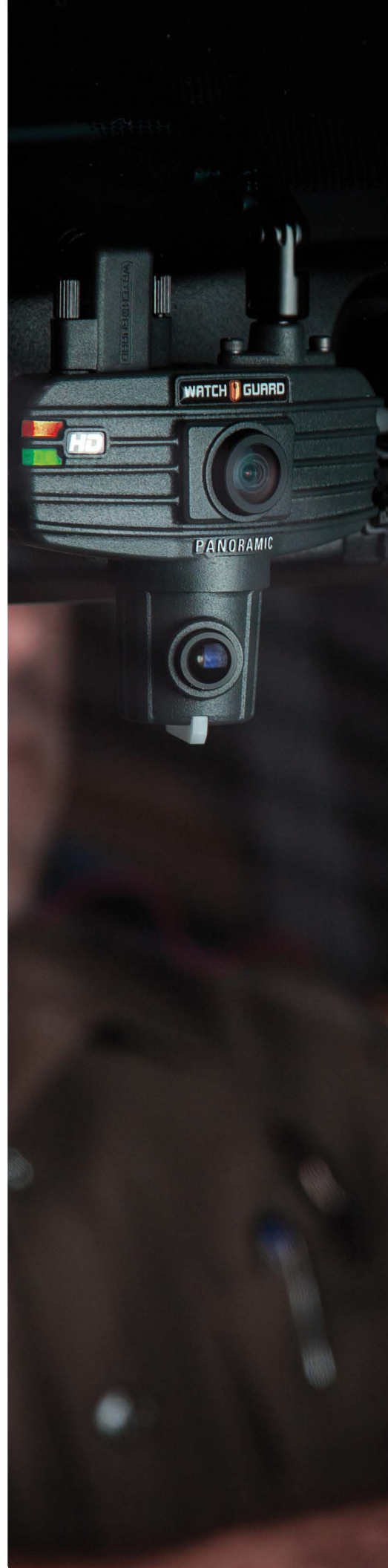
UPLOAD ANYWHERE, ANYTIME – Recorded events are uploaded wirelessly via cellular network from vehicle to evidence storage with no officer involvement.

SMART, EVENT-BASED RESOLUTION RECORDING – Record simultaneously in HD and SD and automatically save using a resolution configured to the event category.

FULL PANORAMIC HD COVERAGE – See everything in front of the patrol car with the stunning video quality of a rotatable HD camera and an HD panoramic camera, all in one compact, rugged housing.

NEVER MISS AN INCIDENT – RECORD AFTER THE FACT provides the power to go back in time and capture important evidence days after it happened, even when record wasn't pressed.

DUAL DRIVE ARCHITECTURE – Video is continuously recorded to the internal Solid State Hard Drive (SSHD) and all active recordings are written to both the internal hard drive and the removable USB Flash Drive, providing event transfer options and backup.



Full Coverage, Full Detail
Panoramic X2 Camera



Zero Impact On Line Of Sight
Zero Signature (Zs0) Camera



12X Optical Zoom
Hd Mini Zoom Camera



Infrared Illumination
Infrared Cabin Camera



Added Viewing
Side Or Rear-Facing Camera

SPECIFICATIONS

Hard Drive Storage Capacity
256GB

Certified to Military Specification
MIL STD 810-G

Operation Conditions
-40 °F to 185 °F

Integrated and GPS for Speed and Location
YES

Integrated Crash Detection
YES

Hours of Recording
Up to 80 hours

For more information, visit motorolasolutions.com/in-car



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VIDEO-AS-A-SERVICE

TRANSPARENCY SHOULDN'T COME AT A HIGH PRICE

Get your cameras and get going. Our simple pay-as-you-go program helps you get everything you need for your body-worn and in-car camera video policing program with no upfront capital investment — from a robust camera system to advanced digital evidence management tools.

As the requirement for law enforcement video systems continues to grow, the obstacles to acquisition remain the same.

Raising funding and securing grants is difficult and time-consuming. Data storage and system maintenance costs are hard to predict. And video technology continues to mature, making a big investment potentially risky.

Motorola Solutions is overcoming these obstacles by delivering body-worn cameras, in-car video systems, digital evidence solutions and support services through Video-as-a-Service.

With no up-front capital investment required, you can deploy a new camera system and start using it immediately under a simple 5-year pay-as-you-go program. Everything you need is provided, including solutions to securely capture, collect, manage and share your evidence, as well as 24/7 support and no-fault warranty coverage.

And if you already have content on a digital evidence management system, we can work with you to migrate your video material to the new platform.

NO NEED TO RAISE FUNDS

Get what you need with no upfront investment and pay-as-you-go. Turn a capital investment into a manageable operational expense.

BUDGET PREDICTABILITY

Stay on budget with a low payment, fixed for 5 years, that includes your camera system, software, support, and video storage.

ASSURED PERFORMANCE

Maintain efficiency and reliability, with a no-fault warranty, advance hardware replacement and 24/7 phone support.

TECHNOLOGY REFRESH

Stay current with the latest technology, with a free refresh of your body-worn cameras and batteries during the program.

CLOUD HOSTED

Manage, store and share video evidence securely from your cloud account. We can even help you migrate your existing platform.



KNOCK DOWN DIGITAL EVIDENCE DATA SILOS

As important as it is to have the right mobile video cameras in place, it's just as critical to have the right digital evidence management tools to streamline the capture, collection, management and sharing of your data.

Capture Evidence with your Smartphone

Securely capture video, images and audio on-scene using an Android or iOS device with CommandCentral Capture.

Collect Evidence from your Citizens

Quickly gather evidence using case-specific, agency-generated links with CommandCentral Community.

Control your Entire Video System

Easily configure cameras, provision users, define permissions and maintain audit logs with CommandCentral Evidence.

Unify your Evidence Management

Intelligently organize, redact and audit all of your agency's digital evidence from one place with CommandCentral Evidence.

Simplify your Evidence Sharing

Seamlessly view and share all case-related information from one, streamlined interface with CommandCentral Records.

PACKAGE SUMMARY

	BODY-WORN CAMERAS	IN-CAR CAMERAS	INTEGRATED SYSTEM
	\$49/month	\$149/month	\$189/month
Systems	V300 continuous-operation body-worn camera, detachable battery and camera mount.	WatchGuard 4RE® in-car video system, CarDetector Mobile LPR and Vigilant PlateSearch software, infrared cabin camera, choice of forward-facing HD camera, HiFi microphone, WiFi upload kit and smart power switch.	Body-Worn Camera System + In-Car Camera System + WiFi access point/body-worn camera dock for a seamless, integrated camera system.
Software	CommandCentral Capture, CommandCentral Community, CommandCentral Evidence, and CommandCentral Records for cloud-based digital evidence collection, management and sharing. Includes free digital evidence migration to the new platform.		
Support	Five years of no-fault hardware warranty, advance hardware replacement and 24/7 phone support.		
Refresh	New body-worn camera with battery in third year.		New body-worn camera with battery in third year.

For more information, please visit motorolasolutions.com/video-as-a-service



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